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Dear Friends & Colleagues

Warm Greetings!

## New Initiatives

- QS&S now offers '**More for Less**' programs to **Reduce Costs Not Quality**

Especially in these trying times, every customer is looking for opportunities to reduce costs. However, simply cutting all the IT budgets by Fixed% across-the-board is not going to solve the problems - in fact, it will create more problems, if the projects are strategic and mission-critical.

One of the IT Directors of a world-class company told me that he is looking to his partners to provide "more value for the same dollar". With that simple but very clear message from our customers, we now offer '**More for Less**' program, which **provide more value to our customers for less costs** - reducing IT Costs without affecting the Quality. We achieve extraordinary results by deploying various operating models and utilizing an array of tools and techniques:

- **Holiday Specials** - Special 20%-Off our already competitive Consulting Fees
- Lowest Cost Structure in the Industry - Savings passed on to customers
- Pre-built Solutions & Process Designs
- Single Point-of-Contact Program & Portfolio Management
- Fixed-Price ERP Upgrade
- Group Currency Conversion Toolkit
- User-Exits Cockpit
- New G/L Testing - Strategies, Build & Execution

Please refer to [http://www.QSandS.com/More\\_for\\_Less.html](http://www.QSandS.com/More_for_Less.html) for more information.

- QS&S now offers **New G/L Implementation & Migration** consulting services

Specifically, if you are planning to migrate from Classic G/L to the New G/L, we work along with SAP Americas for the SAP General Ledger Migration services. This is a mandatory service from SAP that ensures that all relevant data is transferred quickly and safely while you implement the New G/L.

## Upcoming Events

- Upcoming New G/L Book by 

**"Accomplish Balanced Segment Reporting using Document Splitting in the New G/L"** -  
by *Mitresh Kundalia*



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SAP Press, a premier publisher of the technical and strategic books for the SAP community, selects QS&S's detailed Guide-book on 'Achieve IFRS/IAS Segment Reporting in the New G/L' for upcoming publication. *[Tentatively, scheduled for publication in January 2009]*

Please stay tuned for release details... <http://www.QSandS.com/books.html>

## About QS&S

Quality Systems & Software (QS&S) is a Business & Technology consulting firm with special focus on maximizing ERP investment. QS&S offers full-scale SAP services including - [Global Roll-outs](#), [New G/L](#), [GRC](#), [GTS](#), [Fresh implementations](#), [Upgrades](#), IT Support, Remote Consulting, Offshore Development and more. Our experienced team is ready to take on new initiatives and projects up to \$10 million. For more information, please visit us at <http://www.QSandS.com> to review our offerings and services.

## Quality Systems & Software

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